



Date: 17 November 2021

Florida State University  
Attn: Dan Powell  
3140 University Center C Tallahassee FL 32306-2391

Mr. Powell (on behalf of Florida State University),

I'm writing to inform you that Qualtrics, LLC, upon expiration of the current subscription term, hereby elects not to renew its engagement to deliver to Florida State University the following Qualtrics cloud services:

1. The RS Core cloud service subscription at a price of \$74,999.99 for the period from 1 July 2021 to 30 June 2022 represented in Invoice #287644 and PO # FS22000001.
2. The Salesforce Integration at a price of \$1,070.00 for the period from 26 September 2021 to 25 September 2022 represented in Invoice #295010 and PO # FS22008698.

If you have further questions, please reach out to your Qualtrics account executive, Gretchen Otoshi (gretcheno@qualtrics.com).

Qualtrics, LLC

A handwritten signature in blue ink that reads "Michael Robertson".

Michael Robertson  
Senior Corporate Counsel